

## **PRESS RELEASE**

# ANTARES VISION IS THE TECHNOLOGICAL PARTNER OF CHOICE FOR IMA GROUP INTERNATIONALLY

#### Five-year agreement of all inspection and tracking technologies to be supplied by Antares Vision and for the joint development of innovative solutions

# Two world leaders combine Italian excellence to bring digital innovation into sectors with a high growth potential

Travagliato (BS), 9 June 2020 – Antares Vision has announced it has entered into a partnership with IMA, a company listed in the STAR segment and a global leader in the design and production of machines for process automation and packaging of pharmaceutical and cosmetic products, foodstuff, tea and coffee.

The twenty-year cooperation in the supply of inspection systems to check the quality and integrity of pharmaceutical packaging now extends to the most innovative solutions offered by Antares Vision in the various market segments (pharmaceutical, foodstuff, cosmetics, medical devices etc.) for product traceability as well as smart data management. This turns Antares Vision into one of the go-to technological partners that support the digital innovation of the entire IMA Group internationally.

The 5-year agreement involves synergistic cooperation for the development and implementation of innovative solutions in specific projects, new business, new products, aimed at consolidating and strengthening the leadership of both partners on existing and emerging markets. IMA has always been a world leader in the supply of automatic machines and, as such, it is the most prominent ambassador for innovation, reinforced by outstanding Antares Vision solutions. These are to be introduced on the new production lines at first, and then expanded as upgrades and retrofits of existing lines, thereby offering new potential for applications and business.

The implementation of the agreement will result in a significant growth of the turnover generated by the integration of Antares Vision technology within IMA machines, further strengthening this important commercial and technological partnership.

**Emidio Zorzella**, Chairman and Managing Director of Antares Vision: "We are extremely pleased with the agreement we have reached with our partner, with whom we have been sharing experiences and skills in the pharmaceutical sector for over 20 years, through the supply of visual inspection systems for quality control of the products. IMA has confirmed and strengthened the partnership with our company – the only technological player able to offer a single and comprehensive solution, because it integrates the supply of inspection systems with tracking and data analysis solutions along the whole production chain, thereby guaranteeing the quality and transparency of the products. The agreement with IMA will allow us to penetrate new sectors more quickly, consistently with our mission to export our high-value offering into high-potential sectors, beyond pharmaceuticals. The two global leaders promote the digitisation of the supply chain, with the applications of the future: from automation, to interconnection, through to smart data management, to guarantee **Trustparency** – transparency that generates trust.



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### **ABOUT ANTARES VISION**

Listed since April 2019 on the Italian Stock Exchange in the AIM Market after a business combination with ALP.I (SPAC promoted by Mediobanca), Antares Vision guarantees the protection of products during their life cycle through visual inspection systems for guality control, Track & Trace solutions for anti-counterfeiting and supply chain control, smart data management for maximized efficiency and customer engagement, in all the most demanding industrial sectors, from pharmaceutical to biomedical devices, from food to beverage, from cosmetics to fashion. Antares Vision reaches over 60 countries in the world with complete and flexible solutions, hardware and software, and related services: four Italian branches (Brescia, Parma, Piacenza, Latina), 12 foreign branches (Ireland, Germany [2], France [2], USA [2], Brazil [2], India, Russia and Hong Kong), two Innovation Centers (Italy and Ireland) and a worldwide network of more than 30 partners. With 20 years of experience in vision technologies, Antares Vision is supplier of 10 of the 20 leading pharmaceutical Companies in the world with more than 25.000 vision systems, that ensure every day product safety and quality, 6.500 inspection checks on production lines and more than 3.500 serialization lines installed all over the world to guarantee the tracking of more than 5 billion products across the whole supply chain. With the aim of continuing and supporting the growth and development strategy, during 2019 participation agreements were finalized with **T2 Software**, a Brazilian company specialized in smart data management solutions, and Orobix, an Italian company leader in artificial intelligence services, as well as the acquisition of 100% of FT System, leader in control and inspection in the beverage sector. In April 2020, Antares Vision finalized an agreement for the acquisition of 82.83% of Tradeticity, a Croatian company specialized in software management of advanced traceability processes. In 2019 Emidio Zorzella and Massimo Bonardi were awarded the Ernst & Young Entrepreneur of the Year award for innovation. www.antaresvision.com